**PROFESSIONALS ONLY** 

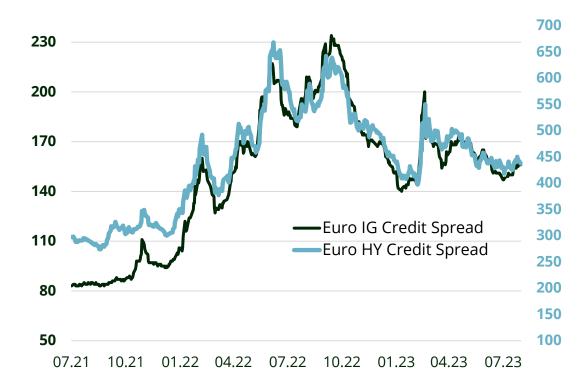


### CARMIGNAC Portfolio credit

Wednesday, 13th September 2023

### **CURRENT VALUATIONS IN CREDIT MARKETS**

#### **European Market Credit Spreads**

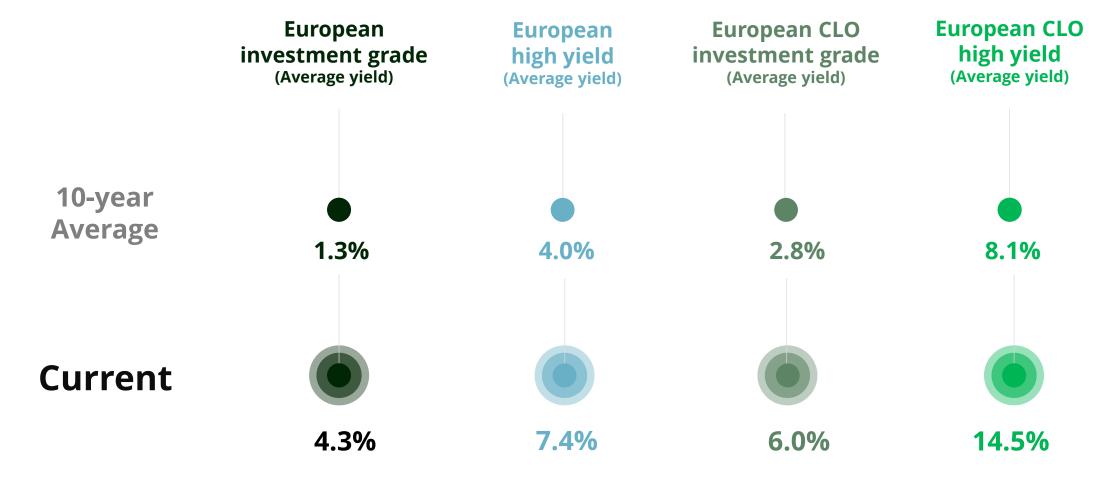


YTW <sup>1</sup>	30/07/2021	31/08/2023	
IG EU (ER00)	0.2%	4.3%	ارح
HY EU (HE00)	2.4%	7.4%	//0
Modified duration	30/07/2021	31/08/2023	
	50/01/2021		
to maturity	50/07/2021	51/06/2025	
IG EU (ER00)	5.4	4.5	
			2

**Credit,** especially high yield, has a **lower rate duration than other fixed income assets** and much lower than other assets

Source: Bloomberg, 31/08/2023 <sup>1</sup>YTW : Yield-to-Worst

### **RENEWED OPPORTUNITIES ON CREDIT**



<u>\_\_\_\_\_</u>

> Illiquidity premium has

> Turned negative in some

> Other asset classes at or

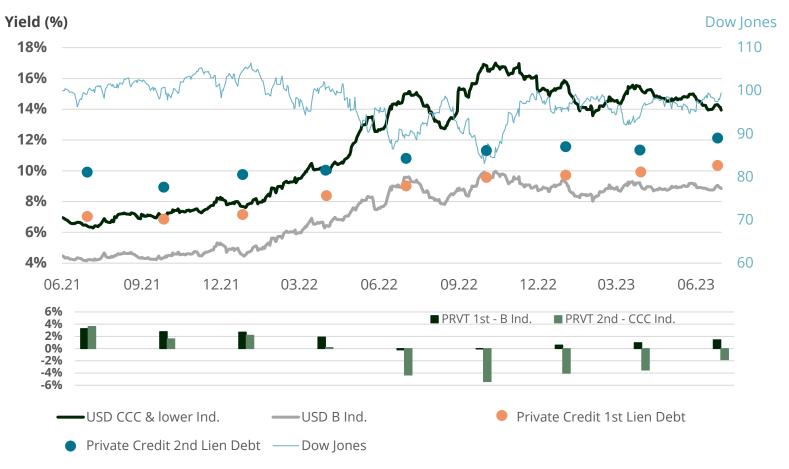
close to all time high

disappeared

instances

### **TRADED CREDIT MARKETS YIELDS BENEFIT FROM WIDENING**

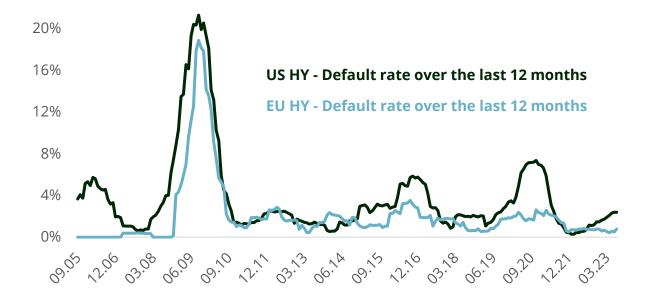
#### While other asset classes remain more optimistic



Sources: Carmignac, Bloomberg, Blackstone 10-Q file, as of 30/06/2023 PRVT 1<sup>st</sup> = Private credit 1<sup>st</sup> lien debt & PRVT 2<sup>nd</sup> = Private Credit 2<sup>nd</sup> lien debt

### **CREDIT PERFORMANCE DRIVERS WILL BE IDIOSYNCRATIC**

### Default rates have been kept at artificially low levels



Returns will be driven by idiosyncratic & technical factors

#### **Rising default rates lead to:**

- Idiosyncratic tactical opportunities
- > Higher risk premium
- Increased complexity premium

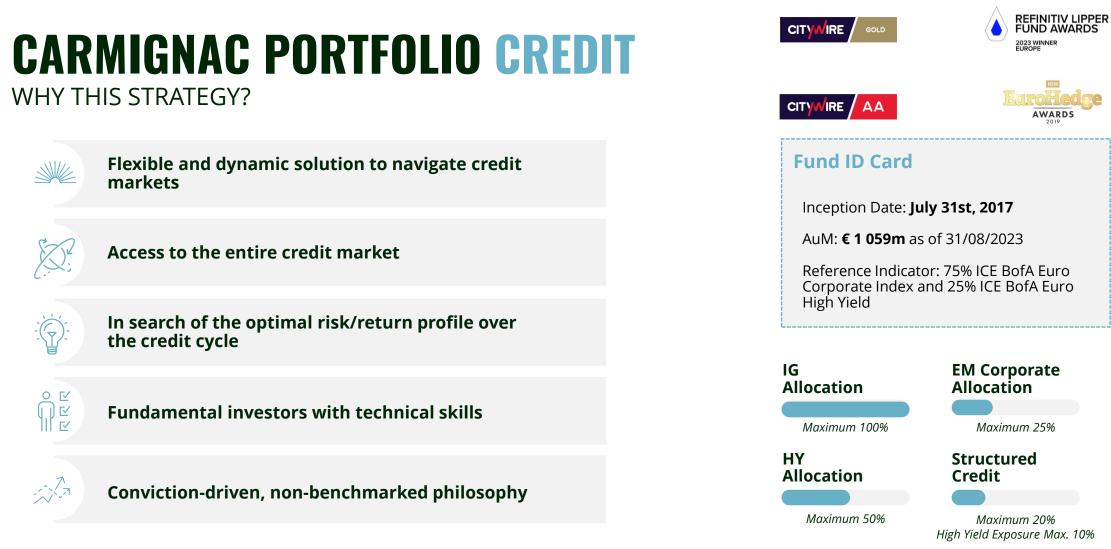
Defaults have **contributed positively** on average more than +60 bps per year since launch of Carmignac P. Credit

### THE BENEFIT OF CARRY AND ROLL DOWN INCREASE WITH YIELDS

Credit market assumptions and consequences on performance

Scenario	Tight Markets	Wide Markets		Over 5 Years – St	arting from 8.5%	
Data	0.2%	2 504	Annual default rates	Cumulative default rates	Annual returns – Net of default	Scenario
Rate	-0.3%	3.5%	0.5%	2.5%	8.19%	2022 default rate
Spread	300 bps	500 bps	3.0%	14.1%	6.69%	10Y EU historical average
Yield	2.7%	8.5%	3.5%	16.3%	6.39%	Scenario 1
		'	4.0%	18.5%	6.09%	Scenario 2
Duration	4.62	3.94	4.5%	20.6%	5.79%	Scenario 3
	Ļ	Ļ	5.0%	22.6%	5.49%	Worst than 2008-2013 crises
Break-even yield over 1-year	3.43%	11.25%		ds protect agai	nst	
Yield increase to have a flat performance over 1-year	+0.73%	+2.75%	<ul> <li>&gt; Widening</li> <li>&gt; Defaults</li> </ul>			
5Y annual default rate needed to bring performance to 0*	4.5% p.a	14.15% p.a	≻ Credit can	perform with d	efault rates risiı	ng

Sources: Carmignac, Bloomberg, Moody's, 23/05/2023. For Illustrative purposes. \*Assuming 40c. Recoveries, defaults end of year, cash reinvested at initial yields.

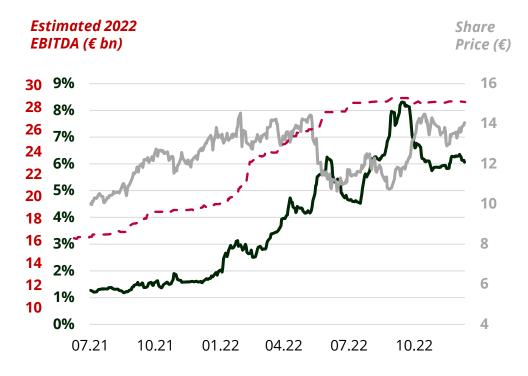


Source: Carmignac, Other share classes are available please consult the Prospectus or carmignac.com Risk Scale from the KID (Key Information Document). Risk 1 does not mean a risk-free investment. This indicator may change over time. The reference to a ranking or prize, is no guarantee of the future results of the UCITS or the manager. Carmignac is GOLD rated in the "Bonds – Euro Corporates" by Citywire for their rolling risk adjusted performance, across the sector, over the period 31/08/2015 – 31/08/2022. Citywire Fund Manager Ratings and Citywire Rankings are proprietary to Citywire Financial Publishers Ltd ("Citywire") and © Citywire 2023. All rights reserved. EUR Flexible Bonds Category. Morningstar Direct © 2023 Morningstar, Inc. All Rights Reserved. Refinitiv Lipper Fund Awards, ©2023 Refinitiv. All rights reserved. Used under license

### THE CASE OF ENI



### Eni hybrid bond 2.625% vs. share price (€)



Sources: Carmignac, Bloomberg, Sell-side Consensus, ENI, 10/01/2023 Trademarks and logos do not imply any affiliation or endorsement by them. Past performance is not necessarily indicative of future performance Portfolio is subject to change without notice.<sup>1</sup>Total net debt including hybrid bonds, leasing, <sup>2</sup>Cash, cash equivalents, trading securities and financing receivables used for nonoperational purposes

### Technical factors trump fundamentals

- > EBITDA should increase by >60%
- > Sharp reduction of an already low net leverage<sup>1</sup> to a level close to 0.1x...
- > Hybrid bond yields are driven by technical factors, not fundamentals
- > Instrument rating: BBB (S&P & Fitch)

30/09/2022	EBITDA 2022e	
Net borrowings before leases	0.11x	
Net borrowings after leases	0.20x	

### **BIRKENSTOCK**®

### **THE CASE OF BIRKENSTOCK**



#### > Starting leverage at 6.9x (based on adj. Dec-20 EBITDA) ...

... but L Catterton (co-owned by LVMH) purchased a majority stake at 17.3x EV<sup>1</sup> / EBITDA<sup>2</sup>

=> c. 40% LTV<sup>3</sup>

- Uniquely sustainable products in affordable luxury category with high level of customer loyalty
- c.10% organic revenue growth over the past 4 years, with room for further market penetration (esp. in Asia)
- New shareholder can support growth and profitability with "unpaid" marketing (collaborations, etc.)
- > Issued 8NC3 EUR Bond at 5.25% in Apr-21

#### **Returns vs. Different Call Assumptions**

	Yield to 1st call	Earliest Par Call	Maturity
Date	30/04/24	30/04/26	30/04/29
Call Price	102.625	100	100
At 89.5c	16.3%	9.11%	7.5%



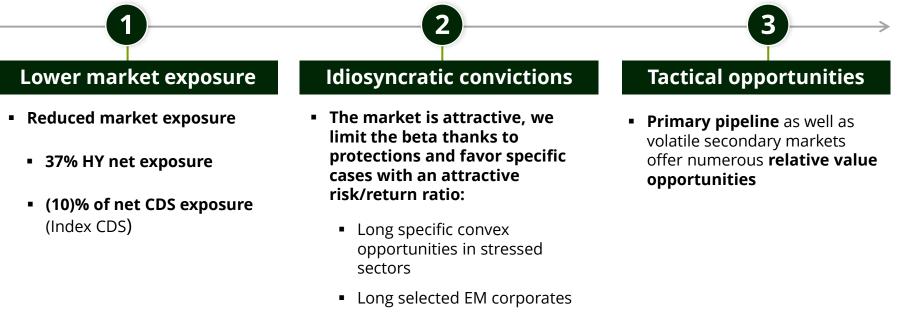
The **"Dior by Birkenstock"** collaboration is the fruit of a partnership with the German brand, both part of the LVMH group.

Sources: Carmignac, Birkenstock, December 2022

<sup>1</sup>EV = Enterprise value, <sup>2</sup>EBITDA = Earnings before interest, taxes, depreciation, and amortization <sup>3</sup>LTV = Loan to Value. The trademarks and logos are used with the authorisation of the respective entities and do not imply any affiliation with or endorsement by them. Past performance is not necessarily indicative of future performance. Portfolio may change without previous notice



### **CARMIGNAC P. CREDIT: CURRENT POSITIONING**

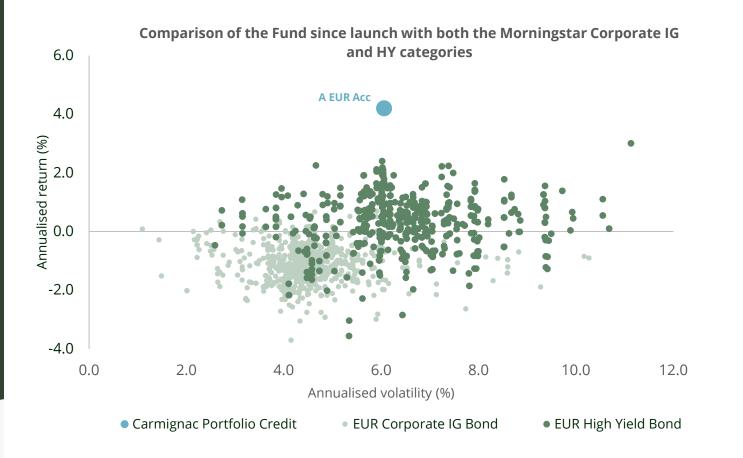


Long CLOs

	End of Jan. 20	End of Aug. 23	
Avg Spread	303 bps	629 bps	
5Y Swap Rates	-0.30%	3.23%	
Avg Rating	BBB BB+		
Net FX Exp.	EUR: 100%		

Source: Carmignac, 31/08/2023 A negative number means we're a net protection buyer Portfolio may change without previous notice

### **THE BEST OF BOTH WORLDS**



Calendar performances as of 11/09/2023				
	A EUR Acc	Ref. Indicator <sup>1</sup>	Relative Perf.	
2017	1.79%	1.13%	+0.66%	
2018	1.69%	-1.75%	+3.44%	
2019	20.93%	7.50%	+13.43%	
2020	10.39%	2.80%	+7.59%	
2021	2.96%	0.06%	+2.90%	
2022	-13.01%	-13.31%	+0.30%	
2023 YTD	4.49%	3.62%	+0.87%	

Annualised performances as of 11/09/2023			
	A EUR	Ref. Indicator <sup>1</sup>	Relative Perf.
Since Launch²	+4.29%	-0.21%	+4.50%
Cumulative performances as of 11/09/2023			
Cumula	tive perform	nances as of 11	/09/2023
Cumula	tive perform A EUR	nances as of 11 Ref. Indicator¹	l/09/2023 Relative Perf.

Sources: Carmignac, Morningstar Direct. 2023 Morningstar, Inc - All rights reserved. Data in EUR at the end of July 2023, using daily steps. <sup>2</sup>The Fund was launched on 31 July 2017. A EUR Acc ISIN: LU1623762843. Performance is net of fees (excluding any entry fees charged by the distributor). Past performance is not necessarily indicative of future performance.

### MAIN RISKS OF CARMIGNAC PORTFOLIO CREDIT

#### CREDIT

Credit risk is the risk that the issuer may default.

#### **INTEREST RATE**

Interest rate risk results in a decline in the net asset value in the event of changes in interest rates.

#### **CURRENCY**

Currency risk is linked to exposure to a currency other than the Fund's valuation currency, either through direct investment or the use of forward financial instruments.

#### **DISCRETIONARY MANAGEMENT**

Anticipations of financial market changes made by the Management Company have a direct effect on the Fund's performance, which depends on the assets selected.

#### The Fund presents a risk of loss of capital

 
 LOWER RISK
 HIGHER RISK

 Potentially lower return
 Potentially higher return

 1
 2
 3\*
 4
 5
 6
 7





## APPENDIX



### **CARMIGNAC P. CREDIT: PORTFOLIO BREAKDOWN**

	Gross exposure
Developed Markets	74.7%
Investment Grade	30.1%
High Yield	26.2%
Structured Credit (CLOs):	18.0%
Senior tranches (IG)	9.2%
Junior tranches (HY)	8.8%
Emerging Markets	19.0%
Investment Grade 7.2%	
High Yield	11.8%
Special situations*	3.4%

Financials* & Corporate Hybrids				
Tier 1	11.2%			
Tier 2 5.0%				
Corporate hybrids 10.5%				
*Bank and insurance companies				
Energy / Energy services 22.3%				

Protections via CDS/CDX	10.0%
Cash & Cash Equivalents <sup>2</sup>	2.9%

Source: Carmignac as at 31/08/2023 unless otherwise stipulated. <sup>1</sup>Off-balance-sheet exposure (unfunded trade), a negative number means we are net protection buyer, notional value <sup>2</sup>include cash accounts and unfunded trades p&l (FX forwards, Futures and CDS) \*Distressed and Equities. Portfolio may change without previous notice. Past performance is not a reliable indicator of future performance

### **KEY TAKEWAYS**

After more than a decade of financial repression, this change of regime, which results in an overall better remuneration of fundamental risk, is **very attractive for credit investors.** 

We expect that **defaults will pick up but it will offer from time-to-time asymmetric opportunities** for funds with the right mandate and skillset.

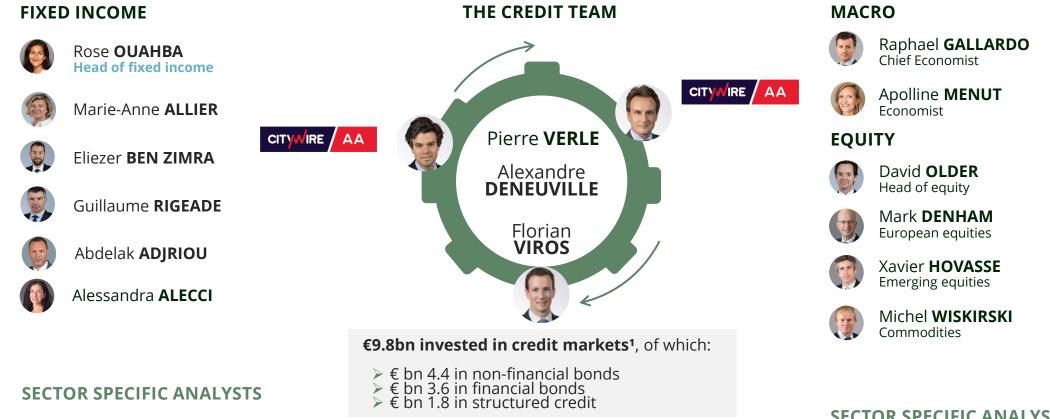
The fund is meaningfully exposed to **natural resources sectors and high yield opportunities**, where credit quality structurally improves in times of inflation, as well as **to attractive (floating rates) tranches of CLOs.** 

Carmignac Portfolio Credit's portfolio is well diversified, constructed in a balanced fashion with still c.10% of hedging through CDS on high yield indices, a BB+ average rating and yields close to 9%.

Source: Carmignac, 31/08/2023. Portfolio may change without previous notice.



### A CREDIT TEAM AT THE CROSS-ROAD OF THE ENTIRE MANAGEMENT TEAM

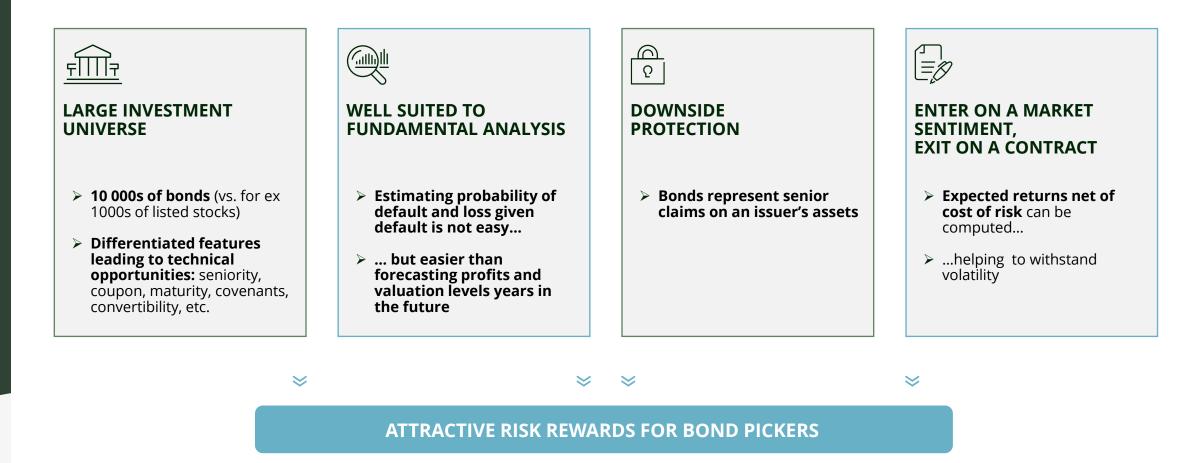


Source: Carmignac. The Fund's Management Team may change over the Fund's lifespan.

Pierre Verlé and Alexandre Deneuville are AA rated by Citywire for their rolling three-year risk-adjusted performance across all funds the managers are managing to 12th September 2023. Citywire Fund Manager Ratings and Citywire Rankings are proprietary to Citywire Financial Publishers Ltd ("Citywire") and © Citywire 2023. All rights reserved.<sup>1</sup>Across all Carmignac's portfolios, as of 30/06/2023

C CARMIGNAC

### **GLOBAL CREDIT: AN ATTRACTIVE ASSET CLASS**



Sources: Carmignac, Bloomberg, 30/12/2022

### AN UNCONSTRAINED APPROACH TO OPTIMIZE RISK/ADJUSTED RETURNS ON CREDIT MARKETS

Key Fund Features

<b>Fund</b> Description	<ul> <li>Credit fund that implements conviction-driven and opportunistic strategies on credit markets with flexible exposure management, no benchmark constraints* and limited currency exposure</li> </ul>
<b>Objective/</b> Reference Indicator	<ul> <li>Outperform its reference indicator, namely 75% ICE BofAML Euro Corporate Index (ER00) and 25% ICE BofAML Euro High Yield Index (HE00) over a three-year period <sup>1</sup></li> <li>Through its non-benchmarked investment style, the Fund aims to optimize risk-adjusted returns across credit cycles</li> </ul>
<b>Investment</b> Universe	<ul> <li>Credit markets in both developed, emerging (limited to 25%) and structured credit markets (limited to 20%) with no sectorial constraints</li> <li>Non-Euro FX exposure &lt; 10%</li> </ul>
<b>Investment</b> Philosophy	<ul> <li>Unconstrained approach i.e global, flexible and non-benchmarked to focus on attractive risk/return profile credit strategies in all credit cycles</li> </ul>
<b>Investment Process</b> Performance drivers	<ul> <li>Rigorous bottom-up cross capital structure analysis to select instruments/ issuers/ sectors/ sub credit asset classes</li> <li>Combined with top-down views based on a core macroeconomic scenario</li> <li>Risk management fully integrated throughout the process on qualitative and quantitative basis</li> </ul>
Style	Non-benchmarked <sup>2</sup> , flexible credit fund

Source: Carmignac

<sup>1</sup>The reference indicator is calculated with coupons reinvested and rebalanced quarterly <sup>2</sup>The Sub-Fund is constructed on the basis of an active and unconstrained management strategy. The reference indicator does not strictly define the investment universe.

### EUROPEAN CLO: AN ASSET CLASS THAT HAS PROVEN ITS WORTH

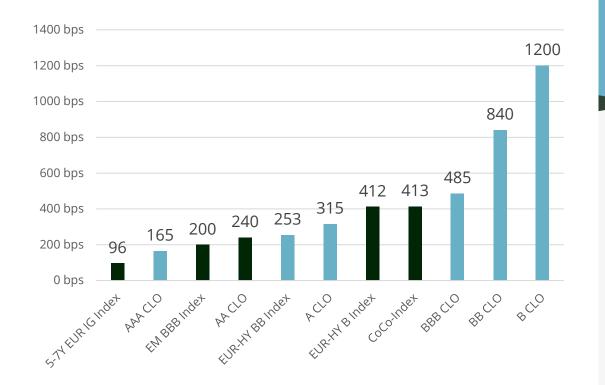
### Standard & Poor's – Cumulative defaults for European CLOs between 1997 and 2021

Rating on issuance	Number of CLO* issues	CLO defaults	CLO default rate <sup>1</sup> (%)
AAA	1117	0	0
AA	915	0	0
А	691	0	0
BBB	707	4	0.57
BB	598	17	2.84
В	356	1	0.28
Total	4384	22	0.50

Sources: Carmignac, S&P Global rating, Q4 2021 \* includes all tranches of European CLOs rated by S&P until end 2021 1Default rate: number of ratings downgraded to D / total number of ratings

(C) CARMIGNAC

### % of loss-making tranches over the past 20 years



### **AN AWARD WINNING STRATEGY**

CITY







#### **CITYWIRE 'AA' RATING**

Pierre VERLE and Alexandre DENEUVILLE are rated "AA" by Citywire for their risk-adjusted performance over three rolling years for all the funds they manage, as of 31/08/2023

#### **CITYWIRE 'GOLD' GROUP** RATING

Carmignac is GOLD rated in the "Bonds - Euro Corporates" by Citywire for their rolling risk adjusted performance, across the sector, over the period 31/08/2015 - 31/08/2023.

#### **EUROHEDGE AWARD 2019**

Carmignac P. Credit Award winner in the 'macro, fixedincome & relative value' category February 2020, London, UK; www.eurohedgeawards.awardst age.com/#Winners

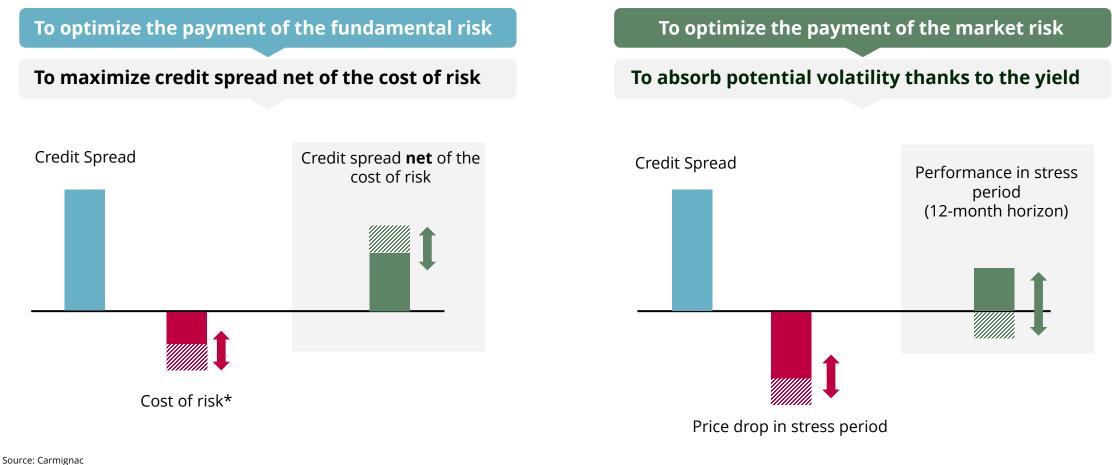
#### **REFINITIV LIPPER FUND AWARDS**

Carmignac P. Credit 2023 Award winner in the "Bond Global Corporate EUR" category, as the best fund over 3 years & 5 years in Europe

Source: Carmignac at 31/08/2023. The reference to a ranking or prize, is no guarantee of the future results of the UCIS or the manager. Pierre Verlé and Alexandre Deneuville won the Citywire Best Portfolio Manager Award for their risk-adjusted performance in the Bonds – Euro Corporates sector over the past three years to 30 October 2020 in US Offshore. Citywire Fund Manager Awards Logo(s) are proprietary to Citywire Financial Publishers Ltd ("Citywire") and © Citywire 2023. All rights reserved. Citywire information is proprietary and confidential to Citywire Financial Publishers Ltd ("Citywire"), may not be copied and Citywire excludes any liability arising out its use.



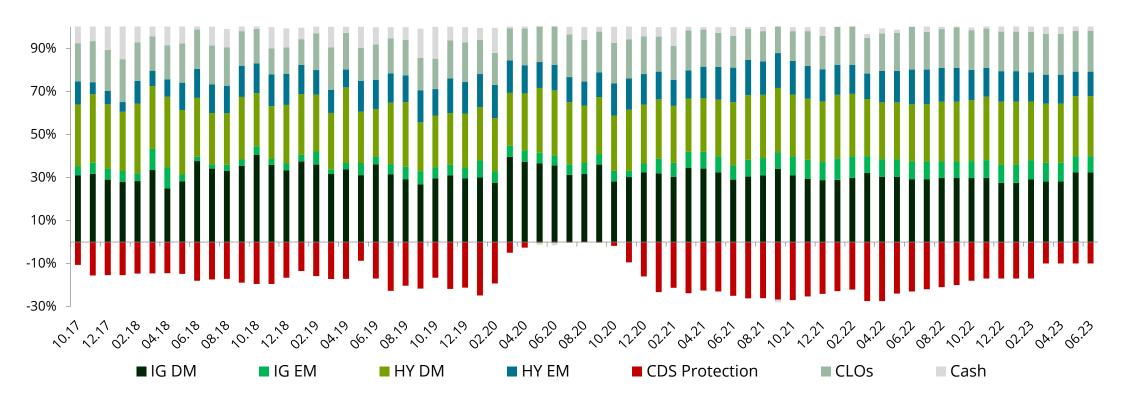
### **TWO KEY CRITERIA FOR OUR CREDIT INVESTMENTS**



Source: Carmignac For illustrative purpose only \*"cumulated probability of default" loss in case of default\*(1 - recovery rate)

### **CARMIGNAC P. CREDIT – SUB-ASSET CLASS EVOLUTION**

#### Sub-asset class evolution since launch



Source: Carmignac, 30/06/2023

CDS Protection: Off-balance-sheet exposure (unfunded trade). Portfolio may change without previous notice

IG DM: Investment Grade Developed Market; IG EM: Investment Grade Emerging Market; HY DM: High Yield Developed Market; HY EM: High Yield Emerging Market; CDS: Credit Default Swap; CLOS: Collateralized Loan Obligations

# MONTHLY RETURNS, BOTH IN RELATIVE AND ABSOLUTE TERMS

Negative Rel. Perf.	Positive Rel. Perf.	JAN	FEB	MAR	APR	MAY	JUN	JULY	AUG	SEPT	ОСТ	NOV	DEC	YTD
2023	Fund	+2.8	-0.4	-1.0	+1.4	-0.4	+0.6	+1.4	+0.1					+4.4
	Ref. Ind. <sup>1</sup>	+2.3	-1.1	+0.7	+0.6	+0.3	-0.2	+1.0	+0.2					+3.9
2022	Fund	-1.3	-4.1	-0.7	-1.8	-2.9	-4.9	1.8	1.7	-4.0	-1.3	3.5	0.7	-13.0
	Ref. Ind. <sup>1</sup>	-1.4	-2.8	-1.1	-2.8	-1.2	-4.3	4.7	-3.5	-3.6	0.6	3.0	-1.4	-13.3
2021	Fund	0.6	0.7	-0.0	0.5	0.5	0.5	0.6	-0.1	0.1	-0.6	-0.1	0.2	3.0
	Ref. Ind. <sup>1</sup>	0.0	-0.4	0.3	0.2	-0.1	0.5	1.0	-0.3	-0.5	-0.7	0.0	0.1	0.1
2020	Fund	1.2	-0.5	-13.8	5.9	6.2	2.6	1.9	1.7	0.5	0.2	4.4	1.2	10.4
	Ref. Ind. <sup>1</sup>	0.9	-0.7	-8.4	4.2	0.9	1.5	1.6	0.5	0.1	0.6	1.8	0.3	2.8
2019	Fund	2.5	1.6	1.4	1.8	5.9	2.9	1.3	0.4	0.3	0.3	0.4	0.6	20.9
	Ref. Ind. <sup>1</sup>	1.4	1.0	1.3	0.9	0.4	1.8	1.2	0.7	-0.6	-0.1	0.0	0.2	7.5
2018	Fund	0.8	-0.2	-0.2	0.6	-0.4	0.0	0.7	1.2	0.7	-0.3	-1.1	-0.3	1.7
	Ref. Ind. <sup>1</sup>	-0.1	-0.2	-0.1	0.2	-0.5	-0.1	0.6	0.0	-0.1	-0.5	-1.0	0.1	-1.7
2017	Fund								0.3	0.4	1.2	-0.4	0.2	1.8
	Ref. Ind. <sup>1</sup>								0.5	0.0	1.0	-0.2	-0.2	1.1

#### **Results since the start of the Fund (31<sup>st</sup> of July 2017)**

- ▶ 52 months out of 73 with relative positive performance since 31st of July 2017
- > 13 months out of 22 with positive performance when the reference indicator was negative
- 0.4% average monthly outperformance

Source: Carmignac as at 31/08/2023. A EUR Share class. Other share classes are available please consult the Prospectus or carmignac.com

175% ICE BofA Euro Corporate Index (ER00) and 25% ICE BofA Euro High Yield Index (HE00) calculated with coupons reinvested and rebalanced quarterly

Past performance is not necessarily indicative of future performance.

The return may increase or decrease as a result of currency fluctuations

Performances are net of fees (excluding applicable entrance fee acquired to the distributor

### **CARMIGNAC P. CREDIT: PERFORMANCE ATTRIBUTION**

In basis points (A EUR share class)	<b>2017</b> (from 31/07/17 to 31/12/17)	2018	2019	2020	2021	2022	YTD 2023
Idiosyncratic portfolio	234	379	2562	1130	619	-1322	655
Corporate developed market IG	49	24	249	534	64	-312	83
Corporate developed market HY	38	103	750	351	316	-332	83
Financials developed market	0	-6	278	82	46	-150	87
Corporate emerging market IG	12	25	91	46	18	-126	28
Corporate emerging market HY	91	24	322	-43	108	-278 <sup>2</sup>	120
Structured	37	29	107	107	79	-165	256
Short single names <sup>1</sup>	4	33	721	19	-18	36	-2
Other	2	23	58	34	6	5	1
Index CDS	-37	1	-135	173	-128	79	-65
Other (rate hedging, etc.)	48	-52	-62	-35	-34	54	-47
Gross Performance	245	328	2365	1268	457	-1189	542
Management & performance Fees	-66	-159	-272	-229	-161	-112	-97
Net Performance (A EUR share class)	179	169	2093	1039	296	-1301	445
Reference Indicator* Performance	113	-175	750	280	6	-1331	387

Source: Carmignac, 31/08/2023. A EUR Share Class. Other share classes are available please consult the prospectus or carmignac.com \*75% ICE BofAML Euro Corporate Index (ER00) and 25% ICE BofAML Lynch Euro High Yield Index calculated with coupons reinvested and rebalanced quarterly <sup>1</sup>Credit SWAP derivatives (single names CDS). <sup>2</sup>All Russian corporates have been assigned to the EM category Past performance is not a reliable indicator of future performance. The return may increase or decrease as a result of currency fluctuations. Performances are net of fees (excluding applicable entrance fee due to the distributor).

RESORT

### THE CASE OF SANI IKOS

- Leading luxury resort owner and operator in the Mediterranean (12 hotels for 3566 rooms). All assets are on beachfront locations and **100%** owned
- > Robust financial equation:
  - Properties fully built at cost of €200/250k per room at 65% LTC<sup>1</sup>
  - Fully ramped up value once operational is €400/450k
- $\rightarrow$  Limited LTV<sup>2</sup> with high real estate asset value
- > Opening leverage at 6.0x / 44% LTV on appraised value
- > Sani / Ikos issued EUR 300M 5Y bond at 5.625% on the 15<sup>th</sup> of July 2021
- Market participants overlooked quality of the business model and compared leverage with asset light hotel operators
- > Outcome: October 2022 GIC acquires the group for €2.3bn EV, refinances asset back facilities, leaves bonds in capital structure implying a total LTV <45%



#### **Returns vs. different Call Assumptions at current** price (88.7c)

	Yield to 1st call	Yield to 2nd call	Earliest Par Call	Maturity	
Date	15/07/23	15/07/24	15/07/25	15/12/26	
Repayment	102.81	101.41	100	100	
Yield	23.51%	13.45%	10.41%	9.00%	

Sources: Carmignac, Bloomberg, Sani, November 2022

Trademarks and logos do not imply any affiliation or endorsement by them. Past performance is not necessarily indicative of future performance Portfolio is subject to change without notice.<sup>1</sup>Total net debt including hybrid bonds, leasing, <sup>2</sup>Cash, cash equivalents, trading securities and financing receivables used for non-operational purposes



### **CARMIGNAC PORTFOLIO CREDIT – THE CREDIT TEAM**



#### Pierre Verlé | PM

Since 2013 Carmignac, Paris - Head of Credit 2012

CAIA Charterholder

#### 2009 - 2012

Butler Investment Managers, London – Founding director and deputy CEO of the distressed debt fund 2006 - 2009

Morgan Stanley, London - Distressed debt and High yield : buy side analyst, Special Situations Group 2006

CFA Charterholder

#### 2004 - 2005

Merrill Lynch, Paris – Analyst, M&A, debt and equity capital markets 2004 Master in Finance, HEC, France

2000 - 2003 Engineer diploma (MS), Ecole Polytechnique, France



#### Alexandre Deneuville | Co-PM

Since 2015 Carmignac, Paris - Credit Analyst then Fund Manager 2011 - 2015 Eiffel Investment Group, Paris – Credit and Equity Analyst 2008 - 2011 Ajna Partners, New York – Equity Analyst 2007 - 2008 Goldman Sachs International, London – Research Analyst, Portfolio Strategy Research 2005 - 2008 Master's degree in Finance, ESSEC Business School, Cergy Pontoise, France 2001 - 2005 Master's degree in Economics and Finance, IEP (Institute of Political Studies), Aix-en-Provence, France

## **CARMIGNAC PORTFOLIO CREDIT – THE CREDIT TEAM**



### Florian Viros | Portfolio Manager

**Since 2015** Carmignac, Paris - Credit Analyst then Fund Manager

**2014 – 2015** Goldman Sachs International, London, UK – Executive Director, Credit Structuring

**2007 – 2014** Citigroup Global Markets, London, UK – Vice President, European Credit Structuring

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